

ALBERT ANTHONY MELVIN
Senator, State of Arizona (Ret)
Captain, USNR (Ret) / Master Mariner
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SaddleBrooke

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MANAGEMENT PROFILE

**General Management/International Logistics, Trade & Transportation/Marketing & Sales
Administration/Domestic & International Operations**

Dynamic management career, building and leading top-performing business teams worldwide. Combines cross-functional expertise across all core management disciplines with strong results in revenue and profit growth, cost reduction and process/performance improvement. Captain, USNR (Ret) and former Commodore of Maritime Prepositioning Ship Squadron Two, based at Diego Garcia, B.I.O.T. US Coast Guard Master's license for US flag steam or motor vessels of any gross tons upon oceans. On Nov 4, 2008, elected to the Arizona State Senate from Legislative District 26, effective Jan 12, 2009. Represented Legislative District 11, after it was changed from LD 26, the Arizona State Senate. On April 22, 2013, announced Exploratory Committee for Governor of Arizona. 14 months later, prior to the Primary, withdrew from the election process. Completed six years in the Arizona State Senate in January, 2015. Previously, a candidate for the Arizona Corporation Commission. Currently, owner of American Quality International Consulting. College adjunct instructor at Park College (International Business) and Pima Community College (Logistics).

PROFESSIONAL EXPERIENCE

- AMERICAN QUALITY INTERNATIONAL CONSULTING (AMERI-Q.I.C.), LLC** 2015-Present
Consultant, College Adjunct Instructor and Writer
- ARIZONA STATE SENATE** 2009-2015
Chairman, Senate Commerce, Energy & Military Committee. Vice Chairman of the Public Safety Committee, Member of Appropriations Committee; Member of Education Committee. Republican: LD 11.
- AMERICAN QUALITY INTERNATIONAL CONSULTING (AMERI-Q.I.C.), LLC** 2003 to Present
Consultant, based in Tucson, Arizona. Consultant specializing in international trade, transportation, logistics, maritime affairs, NAFTA, homeland security and related areas. Please refer to: www.amer-qiic.com
College Lecturer 2003-2008
At the University of Arizona South (International Commerce), Western International University (Economic Theory & International Business) and the University of Phoenix (Management).
- AMERICAN MARITIME OFFICERS** 1999 to 2003
Ships Officer, At Sea, Worldwide (1999 to 2003)
Chief Mate on vessels crewed by American Maritime Officers for the Military Sealift Command. Master Mariner.
- UNITED STATES TRANSPORTATION COMMAND** 1999
Joint Staff Transportation Action Officer, Scott AFB, Illinois (1999)
Action Officer on the J-5 Sealift Team for international sealift policies to insure that current and future Department of Defense sealift requirements were met. Awarded the Defense Meritorious Service Medal and the Joint Unit Commendation Award for USTRANSCOM's key logistics role in the Kosovo campaign.
- MILITARY SEALIFT COMMAND**
Squadron Commander, COMPSRONTWO, Diego Garcia, BIOT 1997 to 1998
Equivalent to the Chief Executive Officer of a medium sized commercial shipping company. Commodore of the largest ship squadron in the US Navy, as a Captain, USNR, on a voluntary one year recall to active duty. Squadron Commander and Senior Officer Present Afloat at the US naval base in Diego Garcia, British Indian Ocean Territory, with total responsibility for a 15 ship squadron, the largest concentration of operating US flag merchant ships in the

world. The squadron, Maritime Prepositioning Ship Squadron Two, consists of six Roll-On/Roll-Off vessels, four Lighter Aboard Ship vessels, two tankers and two specialized cargo vessels.

- Managed an annual charter hire expenditure of \$250 million and cargo with a total value of \$10 billion.
- Led a combined 450 person team consisting of 25 military personnel and 425 merchant mariners.
- Maintained all vessels and assigned assets in the highest standards of material readiness, in strict compliance with USCG and ABS regulations, to insure that all ships could deploy anywhere in the world on 24 hours' notice.

CALIFORNIA MARITIME ACADEMY

1996 to 1997

Adjunct Lecturer, Vallejo, CA (1996 to 1997)

Taught the following courses at CMA: Import/Export Regulations; Economics of Transportation and Management of Ports and Terminals.

MITSUMI O.S.K. LINES (AMERICA) Inc. -MOL AMERICA

1986 to 1997

District Manager, San Francisco, CA (1991 to 1997)

Senior Operating Executive with full P&L responsibility for the strategic planning, development and operating leadership of all business affairs for a 4-state Western Region generating \$50 million in annual revenues. Directed a staff of 30, a \$14 million annual operating budget and a \$2 million annual administrative budget. Led the district team to accelerate revenue growth, capture cost savings and improve net profitability of regional operations.

Scope of responsibility was significant and included sales/marketing, new business development, customer service, human resources, documentation, traffic, freight collection, pricing, equipment control, maintenance and repair, administration, marine and terminal operations, and intermodal operations.

Project Manager - Corporate MIS/TQA, Long Beach, CA/Newark, NJ (1989 to 1991)

Dual management responsibility for the planning, staffing, budgeting and operating leadership of the North American Corporate Management Information System (MIS) and the Corporate Total Quality Assurance (TQA) Program. Led over 90 personnel on cross-functional project teams in systems/process design, development, implementation and support for operations in the U.S., Canada and Mexico. Managed \$1 million in annual operating and systems development budgets. Reported to Company President.

Marketing Manager, Long Beach, CA (1986 to 1989)

Senior Import Sales, Marketing, Business Development and Pricing Manager responsible for MOL America's operations in the Central and Western U.S. Regions. Created and led new sales organization comprised of 25 field sales representatives in 8 regional sales offices.

AMERICAN PRESIDENT LINES LTD.

1979 to 1985

Country Manager, Karachi, Pakistan (1983 to 1985)

Full P&L responsibility for all company activities in Pakistan (\$30 million in annual sales) including marine and land-based operations, marketing, finance, administration, staffing and public/government relations. Led a staff of 60, managed \$3million in assets and controlled a \$4 million annual operating budget.

Pricing Manager, Tokyo, Japan (1979 to 1983)

Directed company's rate making and conference representation activity in Japan and Korea.

EVERETT STEAMSHIP CORPORATION

1974 to 1979

Branch Manager, Tokyo, Japan (1978 to 1979)

Senior Sales & Operations Manager leading a team of 40 professionals and support personnel representing six shipping companies throughout the Japanese market. Developed and managed a successful multi-national team.

Traffic Manager, Yokohama, Japan (1976 to 1978)

Directed marketing and operations for 24 time-chartered vessel voyages per year in a conventional breakbulk and semi-containerized service from North Asia to the Middle East. Achieved/surpassed cost and profit goals.

Operations Manager, Seoul, Korea (1974 to 1976)

Managed marine, land and terminal operations for two international transportation companies. Captured 5% reduction in annual operating costs. Directed design and construction of a new port container terminal.

EDUCATION

- **AMERICAN GRADUATE SCHOOL OF INTERNATIONAL MANAGEMENT(Thunderbird)**Glendale, AZ
Master's Degree (MBA) (International Marketing, Asian Studies, Accounting & French) (1972)
- **UNITED STATES MERCHANT MARINE ACADEMY**, Kings Point, NY
Bachelor of Science (Vessel Management, Ocean Transportation, Navigation, Admiralty Law) (1969)
- **UNITED STATES NAVAL WAR COLLEGE**, Newport, RI
Masters Level Diploma (National Security/International Operations) (1994)

ADDITIONAL PROFESSIONAL EXPERIENCE (continued):

PROFESSIONAL LITERARY AWARD

Authored an article titled "The U.S. Flag Merchant Marine's Containership Fleet: The Key to U.S. Strategic Sealift." It was selected as the first place winner of the National Defense Transportation's Foundation's Memorial Medal for Literary Merit-1996. The article was the cover article in the Defense Transportation Journal in April 1996.

NAVAL RESERVE EXPERIENCE:

Rank: Promoted to the rank of Captain on 10 October 1994. Retired on 1 July 1999.

Commanding Officer:

- Squadron Commander, Maritime Prepositioning Ship Squadron Two, Diego Garcia, British Indian Ocean Territory (Oct 97/Nov 98) Awarded Legion of Merit.
- Merchant Marine Reserve Operational Command Headquarters Unit 0420, San Francisco, CA (Oct 95/Sep 97)
- Volunteer Training Unit (VTU) 2009, San Jose, CA (Oct 91/Sep 92) & VTU 3005, Yokosuka, Japan (May 82/83)
- Command at Sea (Oct 97/Nov 98)

Operation Desert Shield/Storm:

Recalled to active duty from Aug 90 to Aug 91. Served as Command Center Director with Military Sealift Command Far East, Yokohama, Japan. Awarded Navy Commendation Medal.

Military Awards:

Legion of Merit	DOT Vietnam Service Medal	Defense Expeditionary Medal
Defense Meritorious Service Medal	Military Outstanding Volunteer Medal	National Defense Service Medal
Meritorious Service Medal	Navy Overseas Service Deployment	Navy Expert Rifle Medal
Navy Commendation Medal	Navy Overseas Service Award, Four	Navy Sharpshooter Pistol
Defense Unit Commendation Medal	Defense Reserve Service Medal	Navy Unit Commendation
Korea Defense Service Medal	DOT Expeditionary Medal	

U.S. Coast Guard:

- License as Master for Ocean Steam or Motor Vessels of any Gross Tons.

COMMUNITY ACTIVITIES & MEMBERSHIPS:

Republican Party:

- Arizona State Senator (Ret) (2009-2015)
- Pima County Republican Club: Member
- SaddleBrooke Republican Club: Founding Member

Rotary International:

- SaddleBrooke Rotary Club: Member, until 2015; Paul Harris Award

- **Boy Scouts of America:**

- Eagle Scout: Class of 1961; Ad Altare Dei Award; Order of the Arrow
- National Eagle Scout Association: Life Member
- 2004 & 2005 Catalina Council Eagle Award Dinner: Chairman

College Adjunct Lecturer:

- University of Arizona South: Trade and Transportation Courses (5 years)
- Western International University: Economics/ International Business Courses (5 years)
- University of Phoenix: Management Courses (5 years)
- Park University
- Pima Community College

Veteran's Organizations:

- **Veterans of Foreign Wars (VFW):** Member & **American Legion:** Member
- **Military Officers Association of America (MOAA):** Life Member
- **Reserve Officers Association (ROA):** Life Member & **Naval Reserve Association (NRA):** Life Member
- **Navy League of the United States:** Member & **Naval Order of the United States:** Member
- **Naval War College Association:** Life Member

Other Activities;

Santa Catalina Catholic Church: Parishioner; Knights of Columbus (4th Degree)

National Rifle Association: Life Member

Elks: B.P.O.E. Catalina Mountain Elks Lodge #2815: Member